

## Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 SS-15  
SP-02 IO-13 AF-10 ARA-10 EA-10 NEA-10 TRSE-00  
CA-01 /104 W

-----116682 011658Z /41

P 011554Z FEB 78

FM AMEMBASSY LONDON

TO SECSTATE WASHDC PRIORITY 2665

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E.O. 11652: N/A

TAGS: EAIR, UK

SUBJECT: CIVAIR: US-UK CONSULTATIONS

REF: (A) STATE 21489; (B) LONDON 1295; (C) LONDON 1009;  
(D) STATE 24852; (E) MAGNOR-KEITER TELECON 1/31/78

1. BROWN OF UK DEPT. OF TRADE INFORMED CIVAIR ATTACHE JAN. 31 THAT HE HAD ASKED UK EMBASSY WASHINGTON TO PROPOSE AGENDA ALONG LINES REFS (B) AND (C). HE SUGGESTS FIRST MEETING AT DEPT. OF TRADE AT 10:30 A.M., FEB. 6. BROWN THEN ASKED ATTACHE TO CONFIRM BRITISH EMBASSY'S INFORMATION REGARDING USDEL MEMBERSHIP. WHEN ATTACHE CONFIRMED LIST PER REF (A), BROWN EXPRESSED CONCERN AT APPARENT ABSENCE OF TARIFF SPECIALISTS, RE-EMPHASIZING BRITISH DESIRE DISCUSS NORTH ATLANTIC FARES FOR SUMMER SEASON, AND POINTING OUT THAT AIRLINES ARE ALREADY ANXIOUS TO START SELLING.

2. IN RESPONSE TO QUESTIONS, BROWN SAID THAT UK HAS NOT REPEAT NOT MADE UP ITS MIND WHAT SHOULD BE DONE ABOUT CURRENT NORTH ATLANTIC FARES PROBLEMS BUT IT IS VERY CONCERNED THAT PERHAPS LAKER-COMPETITIVE FARES SHOULD NOT BE

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ALLOWED TO SPREAD AND THAT AIRLINES SEEM UNABLE TO COPE WITH IATA'S DEMISE. MOST OF THEM HAVE SIMPLY FILED FOR EXTENSION OF EXISTING FARES THROUGH MAY 31, WHICH, SAID BROWN, IS ONLY PUTTING OFF THE PROBLEM. UK WOULD NOT BE SURPRISED IF US-UK EXPERTS, PERHAPS MEETING IN SIDE SESSION AND LATER REPORTING TO FULL DELEGATIONS, FAILED TO COME UP WITH SOLUTIONS, BUT IT IS VERY ANXIOUS TO

KNOW WHAT US AUTHORITIES ARE THINKING ON THE SUBJECT.  
BROWN ALSO REITERATED UKDOT'S DESIRE SERVE AS "BRIDGE"  
BETWEEN US AND OTHER EUROPEAN AUTHORITIES, WHO ARE "EVEN  
MORE" UPSET.

3. COMMENT: WHILE BRITISH HAVE NO SPECIFIC PROPOSALS OR  
DEMANDS TO MAKE IN FARES AREA, BROWN, CAA, (AND PRESUM-  
ABLY SHOVELTON) OBVIOUSLY WANT VERY MUCH TO ENGAGE IN  
DISCUSSIONS ON THIS SUBJECT. IN LIGHT OF PAST EXPERIENCE  
THEY PLACE GREAT WEIGHT ON CAB VIEWS. IF USDEL WERE NOT  
FULLY PREPARED TO DISCUSS FARES, WITHOUT COMMITMENT BUT  
PERHAPS ALONG LINES OF VIEWS SOMETIMES GIVEN US AIRLINES  
PRIOR TO IATA CONFERENCES, IT COULD RENEW PAST IRRITA-  
TIONS AT US "UNILATERALISM" AND HAVE NEGATIVE IMPACT ON  
CHARTER TALKS (WHICH PROMISE TO BE DIFFICULT AT BEST).  
FOR LONGER RUN, WE THINK IT IMPORTANT THAT US DO WHAT  
IT REASONABLY CAN--WITHOUT CONCEDED MATTERS OF SUB-  
STANCE--TO ENCOURAGE CONTINUATION OF MORE FRIENDLY  
ATMOSPHERE OF RECENT AVIATION DISCUSSIONS AS COMPARED  
WITH ANTAGONISTIC BRITISH ATTITUDE OF 1975-6.

4. PER REFS (D) AND (E), ATWOOD AND YOUNG NOW BOOKED  
INTO EUROPA BEGINNING FEB. 4, AND COMLISH FOR NIGHTS  
FEB. 5-15.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MEETING AGENDA, NEGOTIATIONS, AVIATION AGREEMENTS  
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**Decaption Date:** 01 jan 1960  
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**Disposition Approved on Date:**  
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**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
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**Original Classification:** LIMITED OFFICIAL USE  
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**Original Previous Classification:** n/a  
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**Review Content Flags:**  
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**TAGS:** EAIR, UK, US  
**To:** STATE  
**Type:** TE  
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